

Enabling accelerated commercial growth by successfully managing product regulatory compliance

Prepared in collaboration with



SITUATION

FireEye, Inc. FEYE (NASDAQ) a leader in network security protecting enterprises and governments worldwide, has seen exponential growth in the last few years. Back in 2010 the company had about 200 customers. Through a combination of strong organic growth and strategic acquisitions the company has over 2,500 customers across 65 countries today, a 1,300% increase over the 4-year period.

Naturally, the rapid growth of the organization generated a complex web of product compliance records and activities spanning numerous product families, disciplines and countries.

In early 2014, FireEye subscribed to the OnRule product compliance platform to assist the Manufacturing Operations in general and Compliance Organization specifically in their quest to quickly adapt their methods and scope to better manage the demands stemmed from the new scale and velocity.

"... the rapid growth of the organization generated a complex web of product compliance records and activities..."

ACTIONS

Working closely with FireEye's Compliance Organization, in just 2 months the OnRule team compiled, reviewed and organized hundreds of regulatory records to demonstrate conformity in relevant disciplines across all products and markets.

Using proprietary systems and methodologies OnRule extracted relevant metadata from each and every record, effectively building a secure repository of SmartCerts™ or intelligent records, easily searched and monitored through a certification dashboard.

"... compiled, reviewed and organized hundreds of regulatory records..."

RESULTS

The OnRule platform provides FireEye's Compliance Organization with the tools and services to effectively and efficiently manage a large, dynamic and complex product compliance operation. For FireEye, tangible benefits of the OnRule platform include:

- Real-time tracking of regulatory status across products and markets.
- Secured access to compliance data and information for key stakeholders across the company.
- Hassle-free search and retrieval of regulatory records from any device.
- Accurate workload planning based on upcoming expirations and alerts to regulatory changes.

Visit us at www.onrule.com to schedule a demo

4800 Patrick Henry Drive, Santa Clara, California 95054 | +1.408.204.2521 | info@onrule.com

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